

# The Color Quiz

## Part 1

1. When I spend time with my friends, I...

talk more than I listen (E)

listen more than I talk (I)

2. When I make a decision, I...

act first, then think about it (E)

think about it first, then act (I)

3. When I am in a group, I...

like to be the leader (E)

like to sit back and observe (I)

4. I would describe myself as...

outgoing and enthusiastic (E)

quiet and calm (I)

5. I prefer to...

do lots of things at once (E)

focus on one thing at a time (I)

**Results:** \_\_\_\_\_ (E) \_\_\_\_\_ (I)

**Winning Letter:** \_\_\_\_\_

## Part 2

1. When I do my school work, I...

work at a steady pace (S)

work in bursts of energy (N)

2. I tend to admire or like things that are...

logical and practical (S)

creative (N)

3. When it comes to time, I tend to...

think about the present (S)

think about the future (N)

4. When trying to figure out something new, I...

like step-by-step directions (S)

like to figure things out for myself (N)

5. When making a big decision, I...

think about my past experiences (S)

trust my gut instincts (N)

**Results:** \_\_\_\_\_ (S) \_\_\_\_\_ (N)

**Winning Letter:** \_\_\_\_\_

### **Part 3**

1. Other people probably see me as...

calm and relaxed (T)

warm and friendly (F)

2. When I disagree with someone, I...

like to argue my point of view (T)

avoid the argument (F)

3. I am motivated most by...

doing well and achieving great things (T)

praise and appreciation from others (F)

4. I make decisions by...

thinking about the facts (T)

thinking about my feelings (F)

5. I am most likely to...

take few things personally (T)

take many things personally (F)

**Results:** \_\_\_\_\_ (T) \_\_\_\_\_ (F)

**Winning Letter:** \_\_\_\_\_

### **Part 4**

1. When I have to make decisions, it is...

very easy (J)

very difficult (P)

2. I prefer to...

finish projects (J)

start projects (P)

3. When it comes to rules, I...

see the need for them (J)

question the need for them (P)

4. I like to...

have a schedule or plan (J)

be spontaneous and keep things flexible (P)

5. I prefer to...

work first, play later (J)

play first, work later (P)

**Results:** \_\_\_\_\_ (J) \_\_\_\_\_ (P)

**Winning Letter:** \_\_\_\_\_